This resume outline should be used a starting point for a visual model and general guidelines. You are encouraged to construct a resume that fits your own needs.

# FIRST & LAST NAME

Street
City, State, Zip
Phone Numbers
Personal Email (never use your work email)

# **SUMMARY (Optional)**

Small Paragraph-up to 3-5 lines of overview of career if more than 5 years (*Bullet relevant career points*. 4 to 6 points, optional if less than 5 years)

- Business Strategy & Development
- Broker Management
- New Product Development
- Market Research and Evaluation

#### PROFESSIONAL EXPERIENCE

#### **COMPANY NAME, CITY, STATE**

#### MONTH/YEAR TO PRESENT

#### Title of Job

Responsibilities written out in paragraph format up to 3 sentences. **Select** accomplishments written out in bullet format and should be quantifiable and measurable. More accomplishments for current positions and less or none for beginning positions.

- Accomplishment
- Accomplishment

If you had different positions within one company,

list the company name once and list the other positions

below each other.

### COMPANY NAME, CITY, STATE

#### MONTH/YEAR TO MONTH/YEAR

#### Title of Job

## Month/Year to Month/Year

Responsibilities written out in paragraph format up to 3 sentences. **Select** accomplishments written out in bullet format and should be quantifiable and measurable. More accomplishments for current positions and less or none for beginning positions.

- Accomplishment
- Accomplishment

### Title of Job Month/Year to Present

Responsibilities written out in paragraph format up to 3 sentences. **Select** accomplishments written out in bullet format and should be quantifiable and measurable. More accomplishments for current positions and less or none for beginning positions.

- Accomplishment
- Accomplishment

# **COMPANY NAME, CITY, STATE**

# MONTH/YEAR TO MONTH/YEAR

#### Title of Job:

Responsibilities written out in paragraph format up to 3 sentences. **Select** accomplishments written out in bullet format and should be quantifiable and measurable. More accomplishments for current positions and less or none for beginning positions.

- Accomplishment
- Accomplishment

#### EDUCATION

# ADVANCED COMPUTER SKILLS

 The smallest point size for type should be 10 pt.

Graduate School, City, State, Degree, Year Under Graduate, City, State, Degree, Year

Include and emphasize various specialized software packages that are appropriate. Apollo, SAS, Nielsen, IRI, etc. Microsoft Office software knowledge should be a given, but still list.

# SPECIALIZED EDUCATION AND TRAINING

Include seminars, workshops or any classes with specialized training.

### PROFESSIONAL AND CIVIC AFFILIATIONS

Include memberships to trade associations and organizations as well as volunteer positions within the community.